



- Product Purity.
- Greater Security.
- Added Value.

Sesotec GmbH

Solid Waste Management Delegation

Nikolas Wolf – BU Sorting Recycling



Agenda

- SESOTEC GmbH
- Business development
- Challenges in India and worldwide



Organisation chart



Business Management: Mr. Peter Mayer and Mr. Xaver Auer

BU Food

BU Plast/Non
food

BU Sorting
Recycling

BU Sorting
Food

SU Business Development

SU Marketing

SU Service

SU Engineering

SU Logistics and Production

SU Commercial

SU Quality Management

Business Unit Sorting Recycling



Recycling of

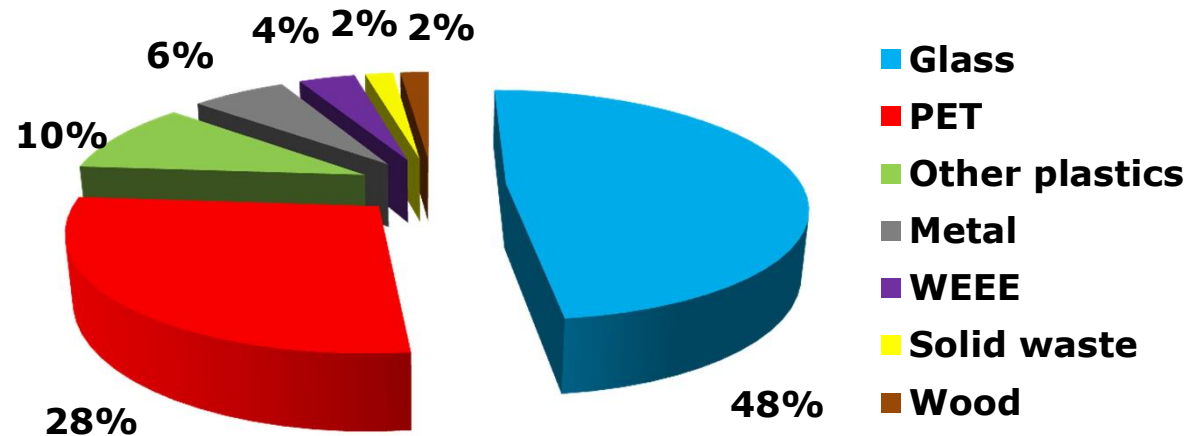
- Plastics
- E-scrap
- Metal
- Wood
- Solid waste

KRS Recyclingsystems



Glass recycling

Until today more than 1.600 installations of Sesotec sorting machines in different branches worldwide!



Team Sorting Recycling, Sesotec India



Sesotec India Pvt. Ltd.

Makarand Mandke
General Manager



Corbinian Freiberg
Sales Manager

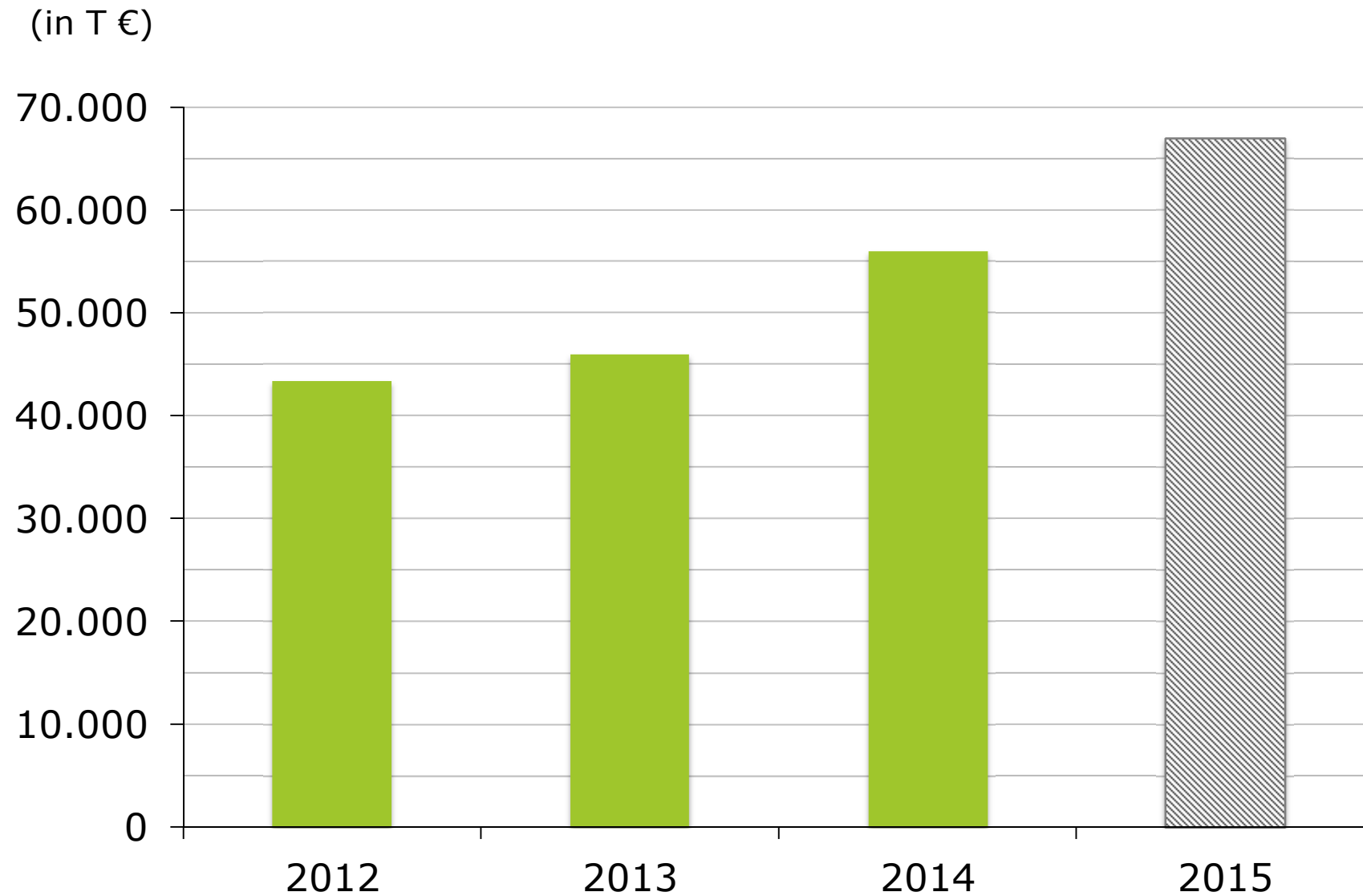
Lohkare Shrinivas
Service and Project
Engineer



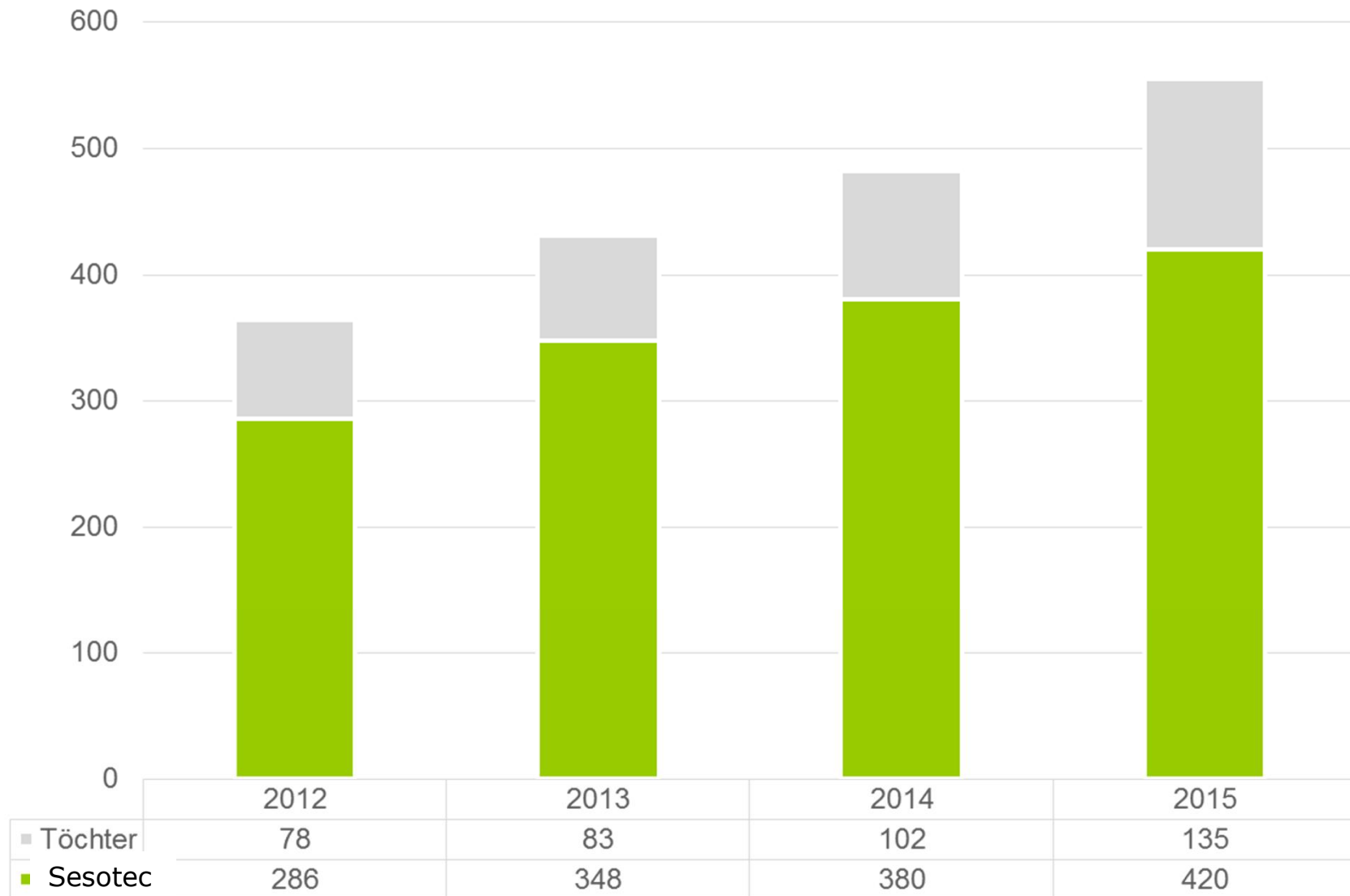
Nikolas Wolf
Sales and Project
Manager

Abhishek Bhargava
Service and Project
Engineer

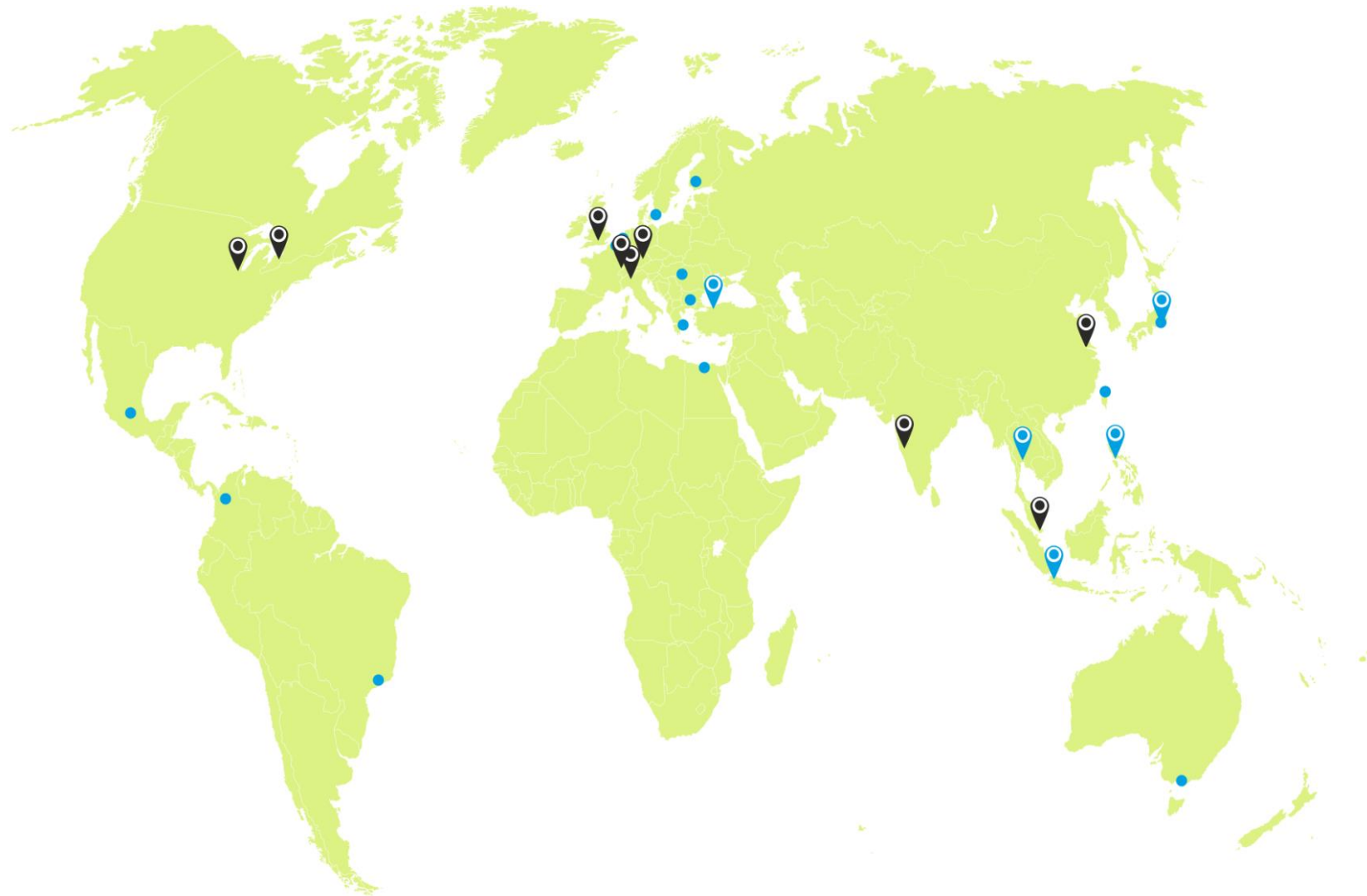
Business Development Sesotec Group




Employees



Market presence



-  Sesotec HQ (Germany) and Subsidiaries
-  Sesotec Representative Offices
-  Sesotec Sales partners

Challenges in India and worldwide



- Focus on markets and regions
- Language, culture und mentality
- Colleagues and partners locally
- Requirements on applications
- economic, legal and fiscal conditions
- Supplying of service and spare parts

Thank you very much for your attention!



B.Eng. (FH)

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Area Sales and Project Manager
Asia and Australia
Sorting Recycling

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