



Solid waste management delegation to IFAT India 2015: Small step in the right direction.

The agreements on environmental protection, signed by the German Chancellor Dr. Merkel and Indian Prime Minister Narendra Modi on her recent visit to the country in October, had a positive effect on the mood at IFAT India. Between October 13 and 15, 2015 the Bombay Exhibition Centre in Mumbai was for the third time transformed into a showcase for the latest environmental technology and solutions. 136 exhibitors took part in IFAT India 2015. Again a very high percentage of them—56 percent—were from outside India. Country pavilions from Austria, China, Germany, the Netherlands and Switzerland featured at the show.

Indus Media is making concentrated efforts in bringing together key international stakeholders to highlight the need and importance of solid waste management in India. Towards this, the SWM delegation organised by Indus Media brought around 10 companies together to explore the India Municipal Solid Waste Management market.

What the delegates had to say

“ Absolutely no criticism!
As a first of its kind the event with
Indus Media was a success.

— Director Sales, Waste 2 Energy, Dossan Lentjes GmbH

“ Besonders möchte ich die durch Sie vermittelten Kontakte zu den Entscheidern aus
Privatwirtschaft und Politik erwähnen. Die Möglichkeit mit diesen Personen direkt in
Kontakt zu kommen wäre ohne Ihre Organisation sicher nicht gegeben gewesen. (...) Aus
diesen Gründen kann ich Ihr Unternehmen uneingeschränkt weiter empfehlen.

— Sales Manager, ERDWICH Zerkleinerungssysteme GmbH

“ Indus Media did a great job in providing us with networking opportunities during IFAT India
and arranging a site visit tour. For companies making first steps in India, we can recommend
him as a point of contact. .

— Business Development Manager, Averda

Solid Waste Management Conference

- 14 October, 2015

The conference was one of the flagship events of IFAT India 2015 which provided a unique platform for key stakeholders to address various issues and challenges on waste management, discuss new concepts and technologies and facilitate new business opportunities.



The following guests from left to right:

- Mr. Brijesh Patel – MD, Indus Media.
- Dr. Sanchita Jindal, Director, Ministry of Environment, Forest and Climate Change, Government of India
- Mrs. Vaishali Nandan, Senior Advisor, Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH
- Dr. Amiya Kumar Sahu, President,(NSWAI)National Solid Waste Association of India
- Mr. M. Goutham Reddy, Managing Director & CEO, Ramky Enviro Engineers Limited (REEL)
- Mr. Nikolas Wolf, Area Sales and Project Manager, Asia and Australia, Sorting Recycling Sesotec GmbH



Mr. Brijesh Patel, Indus Media inaugurated the conference and emphasised on opportunities opening up in the Indian solid waste management sector



Dr. Sanchita Jindal, Director, Ministry of Environment, Forest and Climate Change, Government of India talked about the Government Regulations and Initiatives and the new Solid Waste Management Guidelines Rules 2015



The seminar included speech on *Municipal Solid Waste Management in India - learnings from GIZ experience* presented by **Mrs. Vaishali Nandan, Senior Advisor, Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH**



Dr. Amiya Kumar Sahu, President, (NSWA) National Solid Waste Association of India talked about the *Current state of the waste management sector, technologies used, growth and the scope of development in this sector*



Mr. M. Goutham Reddy, Managing Director & CEO, Ramky Enviro Engineers Limited (REEL) addressed the issues concerning *Partnership & cooperation models in MSWM sector. Investment & PPP models for foreign companies*



Experiences, risks, challenges and growth opportunities in Indian solid waste management sector was presented by **Mr. Nikolas Wolf, Area Sales and Project Manager, Asia and Australia, Sorting Recycling Sesotec GmbH**

The conference ended with an interactive question & answer session which was answered satisfactorily by the speakers and the Indus Media SWM delegation members.



Interactive Session between Municipal Corporations, MPCB and SWM delegation members - 15 October, 2015

The last day of the fair followed up with an interactive session between SWM delegation members and representatives from **Maharashtra Pollution Control board and Municipal Corporation officials from all over Maharashtra**. Officers from corporation such as Greater Mumbai, Thane, Navi Mumbai, Nashik, Pimpri-Chinchwad, Latur and some more participated.



The Session was inaugurated by Shri N.N.Gurav, Regional Officer, HQ Maharashtra Pollution Control Board, Mumbai



Mr. Jens Köster from Doosan Lentjes, Germany talked about the necessity and advantage for Waste2Energy in the Indian Solid waste management market.



Mr. Choudhary - Dy Engineer, Solid Waste Management - Municipal Corporation of Greater Mumbai, answering questions regarding the need for innovative technologies that can adjust to the Indian SWM conditions.

The session saw interactive discussion between international technology providers and municipal corporation officials. The concerns raised ranged from price of technology, scalability, adaption to local conditions and ways to manage resources in a much transparent manner.

The factual and objective solutions suggested by the delegates was well received by the local officials.



Site Visit Turbhe Municipal Solid Waste Processing/ Treatment/Disposal Facility Navi Mumbai

Besides the interactive session, the delegates also got an opportunity to gain first-hand experience into the working model and existing processes used at the Turbhe Municipal Solid Waste Processing/ Treatment/Disposal Facility at Navi Mumbai

Needless to say, the insights gained from this visit would go a long way in offering more efficient and practical solutions that would hopefully help the local bodies meet their objectives.



Meeting with Navi Mumbai
Municipal Corporation
officials in Turbhe



Turbhe Municipal Solid
Waste Processing /
Recycling / Treatment
Disposal Facility



Turbhe Municipal Solid
Waste Processing /
Recycling / Treatment
Disposal Facility

The discussions between the leaders in Solid Waste Management from Germany and local decision takers from the major municipal corporations promised scope for some serious exchange of technological expertise and long term solutions to the imminent issues that need to be addressed with regards to SWM in India. Moreover, it set the stage for a more elaborate and focussed step forward at IFAT 2016. **Stay tuned for more on that.**

❖ For more details email us at info@indus-media.com